



Harnessing The Wind From a Supply Chain Point of View

PROJECT CARGO SUMMIT | BILBAO

A Century of Tailored Excellence

At deugro we have always embraced challenges with a hands-on mentality to provide efficient logistics solutions with a strong technical expertise.

deugro at a Glance



Established
in 1924



Scope

Tailored solutions for standard, specialized, and turnkey logistics



Expertise

1,400+ experts a global leader in project freight forwarding



Differentiators

Global reach and local expertise - dedicated to finding solutions



Approach

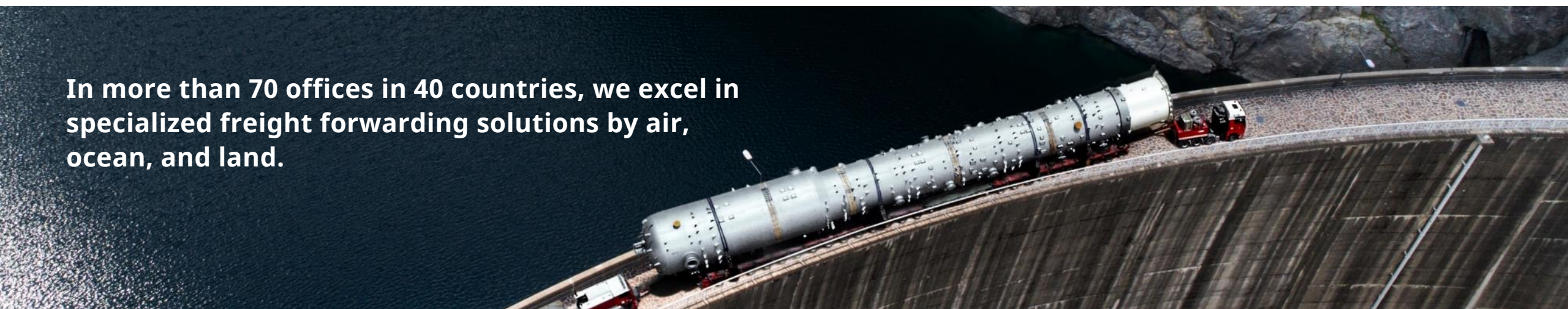
Hands-on mentality and entrepreneurial spirit



Passion

A century-long tradition of excellence and innovation

In more than 70 offices in 40 countries, we excel in specialized freight forwarding solutions by air, ocean, and land.



A CENTURY OF TAILORED EXCELLENCE

Value Proposition



Solutions

- We will always find a way

deugro thrives on challenges, employing a hands-on approach to deliver efficient logistics solutions with a strong technical background.



Experience

- We are built on trust

For a century, across industries and continents, we've crafted tailor-made logistics solutions rooted in extensive experience.

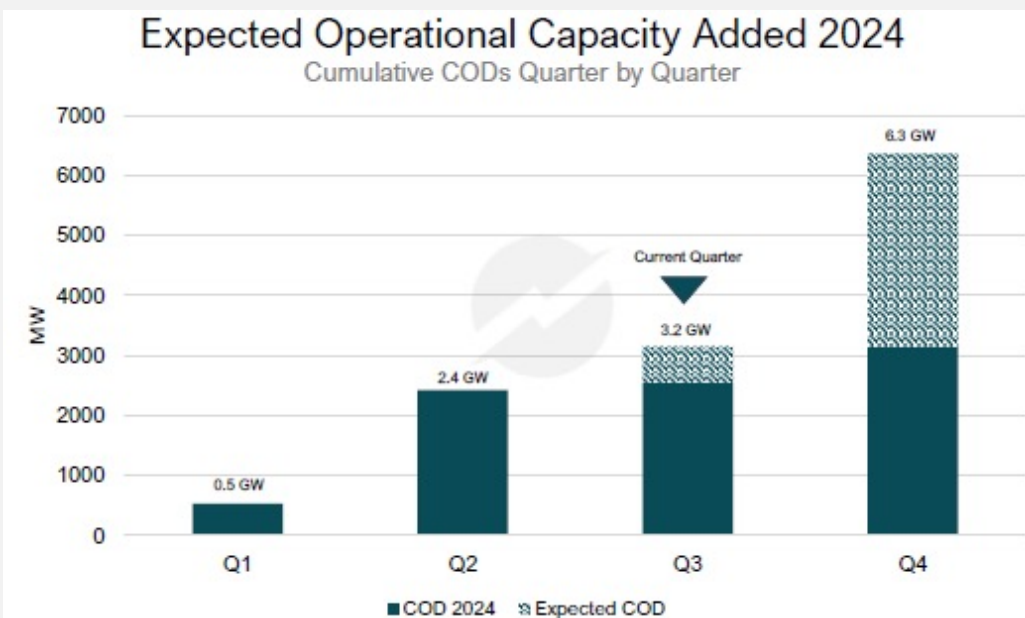
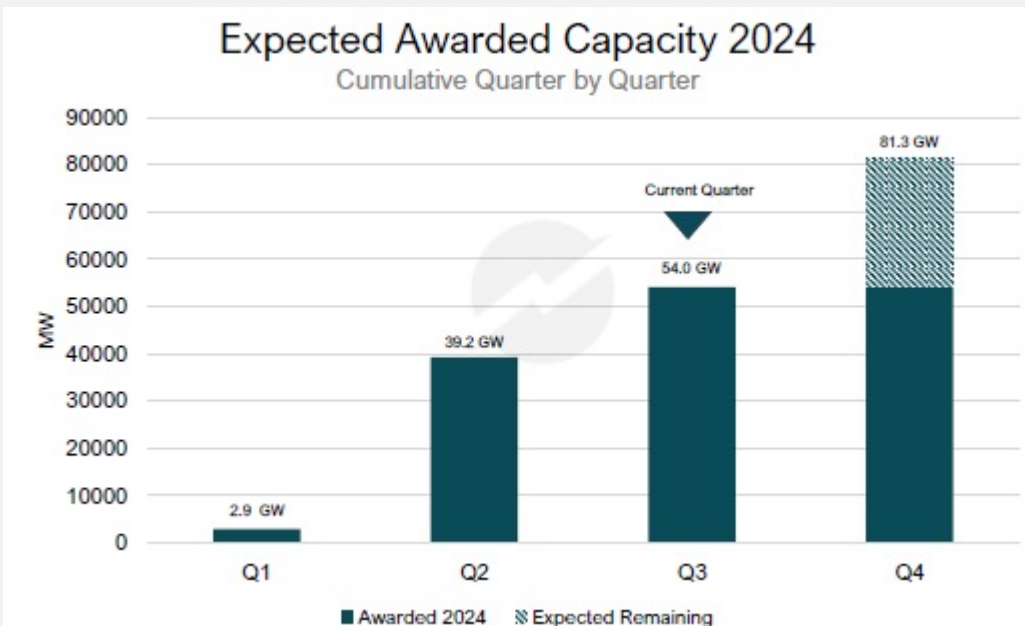


Mindset

- It's in our DNA

Our dedicated team, marked by loyalty and passion, is the driving force behind our success.

deugro 



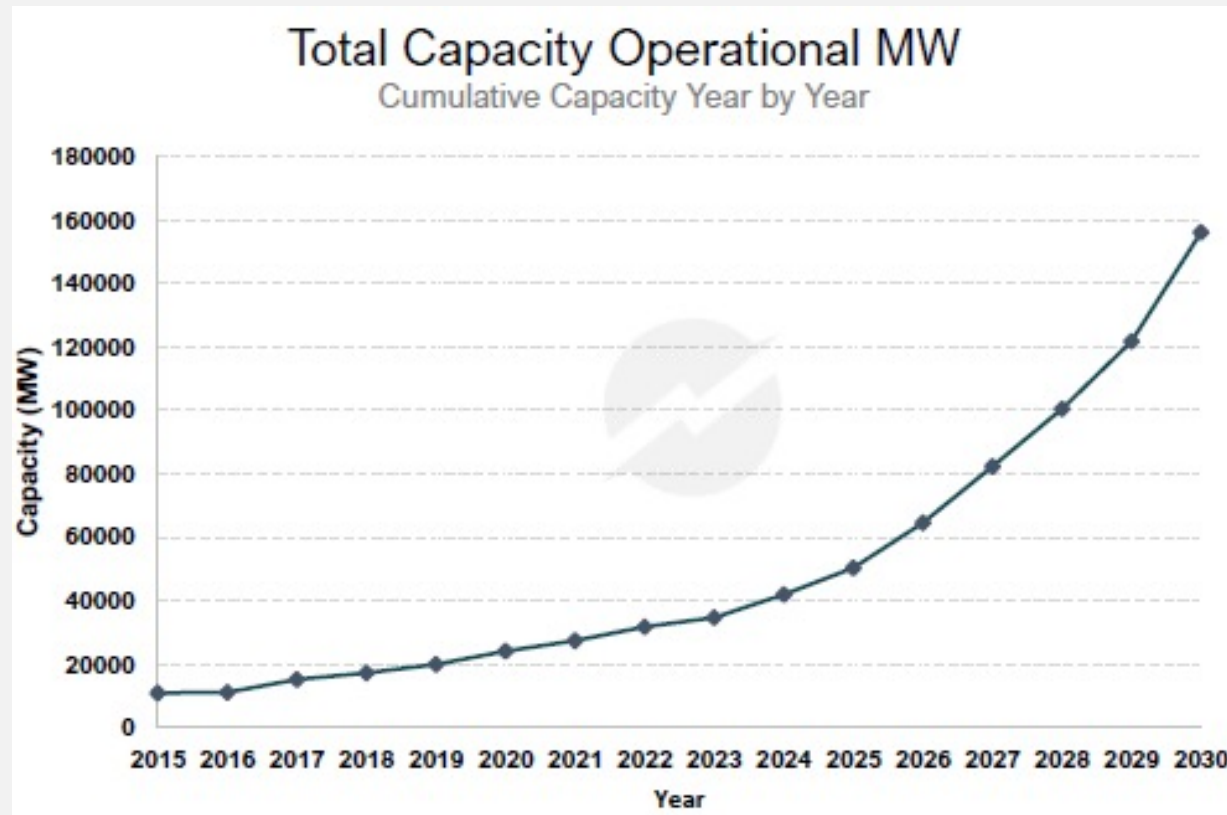
MARKET SCENARIO

Status Q3 (excl. China)

- 54.0 GW awarded in 2024, being AUS market with 27.0 GW the main contributor.
- Remaining in Q4 expected to be dominated by US market. Gulf of Maine & Oregon rounds.
- Expected Op Capacity 3.2 GW by Q3
- In CODs it is seeing a slow but steady role out of new projects, although some delays.

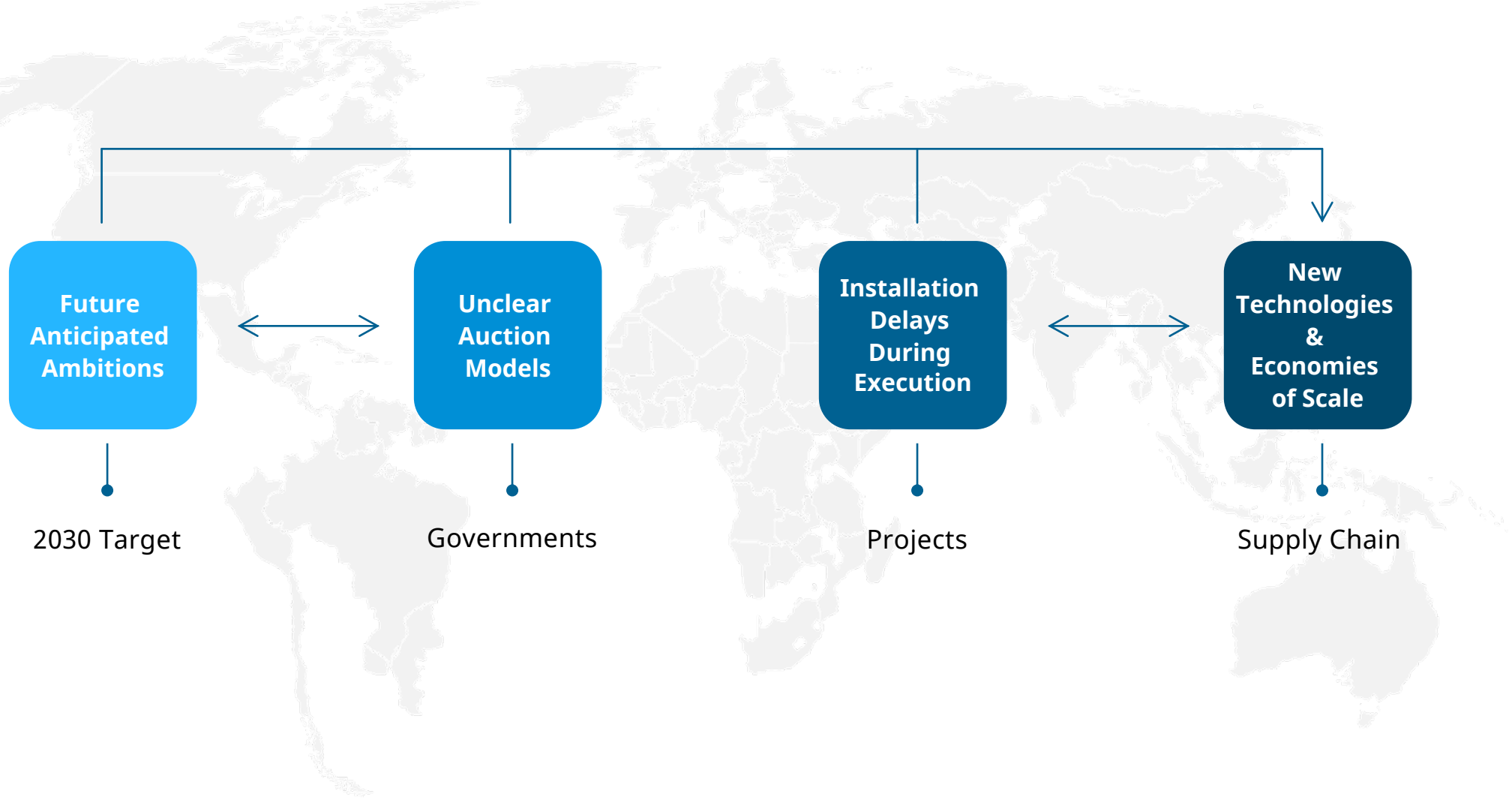
MARKET SCENARIO

Market Outlook



- **Expected closing 2024 on 42GW.**
- **Continued high build-out activity towards 2030, although many national 2030 targets remain unrealistic.**
- **Northern EU & US are dominating markets towards 2030. Japan, South Korea & Taiwan main market. Increasing focus AUS from 2030.**

Current Industry Challenges



NEW ROLE FFWD

New Role

Based on project extensive experience and client's needs knowledge in deugro we have adapt ourselves towards wind energy industry support our client's logistics challenges.

- **New working approach**
- **New fleet capacity to the market**
- **New solutions to the actual Supply Chain demands**

This brings to our clients:

- **Flexibility**
- **Agility and reliability**
- **Cost Saving**

NEW ROLE FFWD

Specialized tonnage for Wind

At deugro we bring new fleet capacity to the market.

For more than 7 years we have provided and operated specialized tonnage which are used within the Wind Industry allowing the clients to overcome challenges which the general market not can cater for.

Case Study: Ad-Hoc Marine Spread design: Rotra Mare and Rotra Vente + Two more new coming vessels.



NEW ROLE FFWD

Specialized Port Solutions

At deugro we are prepared for the challenges in the supply chain.

We create new port integrated solutions as per client's project requirements to overcome any logistic challenges.

Case Study: Wilhelmshaven Port 40ha for WTG components.



Thank you!